



**Al-Mailem**  
Oilfield & Industrial  
Equipment Co.

## CUSTOMER PROFILE

Al Mailem Oilfields subsidiaries of Al Mailem Group, established in 1972 is one of the leading stockiest and supplier to the petroleum, petrochemical, industrial and power generating sectors in Kuwait.

## BUSINESS CHALLENGES

- To migrate from existing Tier 1 product to a cost effective enterprise application.
- To streamline complete organizational operations on an intuitive user friendly solution suited to the needs of a fast growing mid-sized company.
- Lack of quick order processing and invoicing.
- Complex reporting leading to delay in timely updated reports.

## SOLUTION

The company implemented eNfinity (formerly known as Expert Business Suite 5.0) from EBS comprising of modules Finance, Inventory, Sales, Purchase, HR & Payroll & Fixed Asset.

## BUSINESS BENEFITS

- Reduced total cost of ownership and solution complexity.
- Easy and rapid customization as per business requirement.
- Quick audit report and closing of fiscal year.
- Easy to learn and use.
- Improved data visibility, administration & security.

## AT A GLANCE

Company	: Al-Mailem Oilfield & Industrial Equipment Co.
Industry	: Oil Field Supplies
Website	: <a href="http://www.al-mailem.com">www.al-mailem.com</a>

## CUSTOMER SPEAKS

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The thing that impressed us the most about Expert Business Suite was the user friendliness of the solution. There are very simple and uniform screens, which has enhanced our user efficiency, now we get instant reports out of the system within few clicks.

In the previous system, the management had to depend on a few people who understood the solution for information, at the same time maintenance cost for the solution was too high.

Thus Expert gave us a cost effective solution addressing our core business issues and local support which guaranteed our business continuity.

Mr. Monty  
Finance Manager

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